## Finance Report for the Year Ended 30<sup>th</sup> June 2020

In my end of financial year reports over recent years I have had the pleasure of announcing successive strong and profitable results but I have regularly warned that we need to make hay while the sun shines as inevitably we would encounter a challenge that would be beyond our control and that would result in a decline in revenues. At the time I wrote those reports I had in mind natural disaster such as severe flood events. However, I did not foresee an event such as the Covid-19 pandemic and the effect it would have on the world economies.

Fortunately, our region has largely avoided being struck down with the medical aspect of the pandemic, but it has had other disruptive effects on our community. In March the government closed down a number of businesses including our club house trading and at that time they announced that we would not be able to open until after September. However, they did revise their decision and after ten weeks of no bar nor poker machine income they allowed us to reopen in June albeit on very restricted terms. Because the Board of the Club had been prudent in past years and paid down our debt and had ensured that we were in a strong financial position we were able to make the most of the enforced closure and commit to a upgrading our toilet facilities. Such a renovation would not have been possible during normal trading conditions as it would have been an extremely disruptive process for the patrons of the Club.

The federal government implemented a number of measures to help employers retain their employees. We were able to get \$242,000 of government support during the financial year under the "job keeper" and "cash flow boost" schemes. This allowed us to cover most of the payroll costs and keep all but a few recently employed casual staff employed. We took the opportunity to multi-skill our staff and train them in areas of our club's operations where they had not previously worked. Had these schemes not been available to us we would have been financially strong enough to survive but we would have traded at a loss or otherwise would have had to make the hard decision to let many of our great staff go.

The bottom line result for the financial year is a profit of \$166,896 which includes a consolidated profit of \$437 from the Womens and Veterans sub clubs. Due to the restrictions imposed by the Covid-19 pandemic both of these sub clubs had to cancel their premier events which are large revenue raisers for them. The golf course has been extremely busy during the year albeit with a number of restrictions due to the Covid-19 pandemic and has exceeded our original budget forecasts. Up until the forced closure the club house operations were exceeding our budgeted projections and the bottom line result was a healthy profit.

In addition to the toilet renovations as mentioned above we undertook a range of capital projects throughout the year including new cart paths, bunker upgrades, course machinery upgrades, deck sound proofing as well as commissioning reports for a range of future projects such as car parks and kitchen renovations. The total spent on capital projects and improvements for the financial year came to \$297,376.

Our loan facility of \$800,000 with the Commonwealth bank was reduced to \$30,000 as at the end of the year while our bank accounts had a healthy balance of \$329, 508. The Veterans sub club had a healthy balance of \$17,727 and the Womens sub club had a healthy balance of \$47,469.

The Board and management of the Club are committed to upgrading our facilities and we have many more projects planned for the 2021 financial year and beyond including a new kitchen facility which will provide club patrons with new and extended trading and dining options. We will also continue with upgrading the course throughout the year.

In closing, I thank all of the members for their support during the year but I would like to particularly thank the Women's and Veterans committee members for their assistance and co-operation throughout the year. They do an enormous amount of work behind the scenes and their financial contributions for projects benefit all our golfers. I must also thank the team of volunteers that participate in working bees throughout the year. Their volunteer work keeps the course up to a great standard and at the same time keeps our greens staff wages bill at an affordable level. I would also like to thank all of the staff at the Club, they are all very committed and work very hard in trying to ensure that our members and visitors get the best service and information at all times. Lastly, I would like to thank my fellow Board members for their input and dedication to the Club.

If any member has a question about the audited accounts for the year or the financial performance of the Club I would encourage them to either contact me or write me a note at least one week prior to the AGM so that I can address the question raised and provide a comprehensive answer at the AGM.

Wayne Kendrigan Finance Director